# United States Senate

### WASHINGTON, DC 20510

December 10, 2024

FLL Partners 33 Bush Street, Suite 1450 San Francisco, CA 10019

## To Whom It May Concern:

We write to request information about your private equity firm's investment in opioid treatment programs (OTPs). In particular, we are seeking information on the role that private equity firms are playing in access to, and availability of, medication for opioid use disorder (MOUD), especially methadone. We have previously written directly to OTPs in which private equity firms, including yours, have ownership interests. But the lack of meaningful responses to our inquiries and overall lack of transparency about the role private equity plays in the provision of behavioral health care constrains us to seek answers from you directly.

The United States has a long way to go in combatting the opioid epidemic that has swept across the nation. In 2023, 107,543 people in the United States died from a drug overdose; synthetic opioids, including fentanyl, contributed to about 81,000 fatal overdoses. Those staggering figures underscore the need for more overdose prevention resources, including increased access to treatment for Americans living with OUD. Yet, in 2021, only about one in five Americans with OUD received MOUD.

Methadone is one highly effective, proven medication for stabilizing patients with OUD and helping them stay in recovery. According to the National Institute on Drug Abuse, "[a] large number of studies . . . support methadone's effectiveness at reducing opioid use." In fact, methadone has been used with great success to treat OUD since the 1970s, reducing the likelihood of dying from an opioid overdose by 50 percent or more.<sup>4</sup>

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The *Modernizing Opioid Treatment Access Act* (MOTAA) would modernize the outdated rules governing methadone, empowering board-certified addiction psychiatry and addiction medicine physicians registered with the Drug Enforcement Administration to prescribe methadone for opioid use disorder to patients, and allowing U.S. pharmacies to dispense it. But the many for-profit and private equity owned and affiliated OTPs seek to continue to require patients to receive treatment *at* OTPs.

Some OTPs, including several owned or affiliated with private equity firms, have organized a campaign called "Program, not a pill" in opposition to bipartisan legislation to reform and liberalize how patients suffering from OUD can access methadone. According to publicly available information, private equity has an interest in at least seven of the eight OTPs affiliated with the "Program, not a pill" campaign. The correlation between private equity owned OTPs and opposition to safe, evidence-based expansion of life-saving medication is, at minimum, concerning. We write to seek more information about private equity firms' and OTPs' interest in keeping methadone treatment limited to OTPs' on-site locations, and what aspects of the for-profit OTP business model are informing clinical decisions about patient care.

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The consequence of private equity investment in health care is to "increase health care prices and utilization — and thus costs — to both patients and the larger society." And although

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Sincerely,

Edward J. Markey

United States Senator

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Two Sigma Investments 100 Avenue of the Americas New York, NY 10013

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Simon Bachleda Founder & Managing Partner Revelstroke Capital Partners 260 N. Josephine Street, Suite 500 Denver, CO 80206

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Sincerely,

Edward J. Markey

United States Senator

Mike Braun

United States Senator

# United States Senate

### WASHINGTON, DC 20510

December 10, 2024

Warwick Capital Partners 86 Duke of York Square London SW3 4LY United Kingdom

#### To Whom It May Concern:

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United States Senator

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# United States Senate

### WASHINGTON, DC 20510

December 10, 2024

Linden Capital Partners 110 N Wacker Drive 55<sup>th</sup> Floor Chicago, IL 60606

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Edward J. Markey

**United States Senator** 

Mike Braun

**United States Senator** 

# United States Senate

### WASHINGTON, DC 20510

December 10, 2024

Simon Webster Chief Executive Officer Vistra 156 W 56<sup>th</sup> Street New York, NY 10019

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Sincerely,

Edward J. Markey

United States Senator

Mike Braun

United States Senator



# WASHINGTON, DC 20510

December 10, 2024

David Malm Managing Partner Webster Equity Partners 1000 Winter Street Waltham, MA 02451

Dear Mr. Malm:

We write to request information about your private equity firm's investment in opioid treatment programs (OTPs). In particular, we are seeking information on the role that private equity firms are playing in access to, and availability of, medication for opioid use disorder (MOUD), especially methadone. We have previously written directly to OTPs in which private equity firms, including yours, have ownership interests. But the lack of meaningful responses to our inquiries and overall lack of transparency about the role private equity plays in the provision of behavioral health care constrains us to seek answers from you directly.

The United States has a long way to go in combatting the opioid epidemic that has swept across the nation. In 2023, 107,543 people in the United States died from a drug overdose; synthetic opioids, including fentanyl, contributed to about 81,000 fatal overdoses. Those staggering figures underscore the need for more overdose prevention resources, including increased access to treatment for Americans living with OUD. Yet, in 2021, only about one in five Americans with OUD received MOUD.

Methadone is one highly effective, proven medication for stabilizing patients with OUD and helping them stay in recovery. According to the National Institute on Drug Abuse, "[a] large number of studies . . . support methadone's effectiveness at reducing opioid use." In fact, methadone has been used with great success to treat OUD since the 1970s, reducing the likelihood of dying from an opioid overdose by 50 percent or more.<sup>4</sup>

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The consequence of private equity investment in health care is to "increase health care prices and utilization — and thus costs — to both patients and the larger society." And although "[s]ome new private owners of health care facilities may adopt reforms that make care more efficient and reduce costs, thus improving value . . . in general, it's much easier, and more common, for private owners to raise prices and volumes and to focus on high-margin services."<sup>11</sup> Overall, there is a question of "the compatibility of [private equity's] profit maximization practices with certain public-service-oriented industries."<sup>12</sup> In this instance, we are concerned that there is incompatibility manifesting itself in private-equity-backed OTPs seeking to maintain their monopoly on methadone access, not because it is good for the patient, but because it is good for the bottom line. Any interference with policies that would save lives for the sake of profit is unacceptable.

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Sincerely,

Edward J. Markey

United States Senator

Mike Braun

United States Senator



#### WASHINGTON, DC 20510

December 10, 2024

John Brooke Senior Partner & Co-Founder BPEA Private Equity 20 Custom House Street, Suite 610 Boston, MA 02110

Dear Mr. Brooke:

We write to request information about your private equity firm's investment in opioid treatment programs (OTPs). In particular, we are seeking information on the role that private equity firms are playing in access to, and availability of, medication for opioid use disorder (MOUD), especially methadone. We have previously written directly to OTPs in which private equity firms, including yours, have ownership interests. But the lack of meaningful responses to our inquiries and overall lack of transparency about the role private equity plays in the provision of behavioral health care constrains us to seek answers from you directly.

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The consequence of private equity investment in health care is to "increase health care prices and utilization — and thus costs — to both patients and the larger society." And although "[s]ome new private owners of health care facilities may adopt reforms that make care more efficient and reduce costs, thus improving value . . . in general, it's much easier, and more common, for private owners to raise prices and volumes and to focus on high-margin services."<sup>11</sup> Overall, there is a question of "the compatibility of [private equity's] profit maximization practices with certain public-service-oriented industries."<sup>12</sup> In this instance, we are concerned that there is incompatibility manifesting itself in private-equity-backed OTPs seeking to maintain their monopoly on methadone access, not because it is good for the patient, but because it is good for the bottom line. Any interference with policies that would save lives for the sake of profit is unacceptable.

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Sincerely,

Edward J. Markey

United States Senator

Mike Braun

United States Senator



#### WASHINGTON, DC 20510

December 10, 2024

Reeve Waud Managing Partner Waud Capital Partners 300 North LaSalle Street, Suite 4900 Chicago, IL 60654

Dear Mr. Waud:

We write to request information about your private equity firm's investment in opioid treatment programs (OTPs). In particular, we are seeking information on the role that private equity firms are playing in access to, and availability of, medication for opioid use disorder (MOUD), especially methadone. We have previously written directly to OTPs in which private equity firms, including yours, have ownership interests. But the lack of meaningful responses to our inquiries and overall lack of transparency about the role private equity plays in the provision of behavioral health care constrains us to seek answers from you directly.

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- 1. Please provide a comprehensive overview of any investment by your private equity firm in any OTP, including the name of the OTP, the date of the investment, the geographic location(s) of the investment, and a summary of the non-confidential terms and conditions of the investment. Please also provide any term sheet.
- 2. If your private equity firm has invested in any OTP, what specific objectives or goals were outlined in the agreement between your firm and the OTP? How have these objectives been tracked and measured over time?
- 3. What is the total amount of capital that your private equity firm invested in any OTP? How has this investment been allocated within the OTP, and what key areas or projects have received funding as a result of the private equity investment?
- 4. Please provide an overview of the financial performance and profitability of the OTP before and after any private equity investment. Please include relevant financial metrics and any changes in revenue, expenses, or profit margins.
- 5. Has any OTP in which your firm has invested made any modifications to the criteria or guidelines for prescribing or dispensing methadone since the investment? If so, please identify them.
- 6. Since any investment, has your firm been involved in any decisions regarding clinical practices? If so, please describe that involvement.

<sup>&</sup>lt;sup>11</sup> David Blumenthal, *Private Equity's Role in Health Care*, The Commonwealth Fund (Nov. 17, 2023), <a href="https://www.commonwealthfund.org/publications/explainer/2023/nov/private-equity-role-health-care">https://www.commonwealthfund.org/publications/explainer/2023/nov/private-equity-role-health-care</a>.

<sup>&</sup>lt;sup>12</sup> Eva Su, *Private Equity and Capital Markets Policy*, Congressional Research Service (Mar. 28, 2022), <a href="https://www.crs.gov/Reports/R47053">https://www.crs.gov/Reports/R47053</a>.

- 7. Since any investment, have there been any updates or enhancements to the training programs provided to OTP staff involved in methadone prescribing and dispensing? If so, please describe them.
- 8. Has any investment influenced patient education and counseling regarding methadone usage, potential side effects, and associated risks? If so, how?
- 9. Please provide data on patient outcomes specifically related to methadone treatment, both pre- and post- any investment, including data on key performance indicators related to patient success rates, relapse rates, and overall satisfaction. Have there been any notable improvements or challenges in patient outcomes linked to methadone treatment since the involvement of your private equity firm?
- 10. How has any investment affected the OTP's compliance with state and federal regulations governing the use of methadone in opioid treatment programs? Are there any specific challenges or successes related to regulatory compliance that can be attributed to your private equity investment?

Sincerely,

Edward J. Markey

United States Senator

Mike Braun

**United States Senator**